

# Form ADV Part 2A Firm Brochure

Forum Financial Management, LP

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Home Office 1900 South Highland Avenue, Suite 100 Lombard, IL 60148

Telephone: (630) 873-8520 Website: <u>www.forumfinancial.com</u>

This Disclosure Brochure provides information about the qualifications and business practices of Forum Financial Management, LP. If you have any questions about the contents of this Disclosure Brochure, contact us at (630) 873-8520. The information in this Disclosure Brochure has not been approved or verified by the United States Securities and Exchange Commission ("SEC") or by any state securities authority.

Additional information about Forum Financial Management, LP is also available on the SEC's website at <u>www.adviserinfo.sec.gov</u> by conducting a Firm search using our CRD number 145706.

Forum Financial Management, LP is a registered investment adviser. Registration with the SEC or any state securities authority does not imply a certain level of skill or training.

# Item 2 – Summary of Material Changes

Form ADV Part 2 requires registered investment advisers to amend their Brochure when information becomes materially inaccurate. If there are any material changes to an adviser's Brochure, the adviser is required to promptly notify you and provide you with a description of the material changes.

Since our last annual update updating amendment dated October 9, 2023, we have not made any material changes.

You can request a current copy of our Brochure at any time without charge by contacting us at (630) 873-8520. You can also obtain a copy of our current Brochure from the SEC's website as described in <u>Item 1 – Cover Page</u> above.

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# Item 4 – Advisory Business

# **Firm Overview**

Forum Financial Management, LP ("Forum") is a registered investment adviser ("RIA") with the Securities and Exchange Commission ("SEC"), with its principal place of business located in Lombard, Illinois. Forum was founded in May 2002. Forum provides fee-based wealth management and financial planning services for individual and institutional clients. In addition, Forum provides services to other independent advisory firms across the country as a sub-advisor. Further, Wealth Advisor Alliance ("WAA") is a division of Forum that markets Forum's investment management and back office services to other independent financial advisors and independent investment advisory firms.

# **Services Offered**

We tailor our advisory services to the individual needs of our clients. We offer a variety of services, which are described in detail below. Before receiving any advisory services, you will need to sign a written agreement that details the exact terms of service.

### Portfolio Management Services

Our Portfolio Management Services provide continuous and ongoing management of your investment portfolio, based on your individual needs and investment objectives. Your investment portfolio includes your brokerage accounts held by a qualified custodian for which you have appointed us as your investment adviser of record. We provide our advisory services consistent with your investment objectives and with our fiduciary duty to you.

Forum manages client accounts using various model asset allocation portfolios. Each model portfolio is designed to meet a particular investment goal. Through personal discussions and completion of applicable suitability documentation, each client's financial situation, investment goals, objectives, and risk tolerance are established. Based on this information, Forum will determine which model portfolio is suitable to the client's circumstances. The client's objectives and Forum's recommended portfolio for each client is then documented in an Investment Portfolio Statement ("IPS").

We assign your investment strategy based on the information you provide to us. Inaccurate or incomplete information could result in an inappropriate investment portfolio. Past performance is no indication of future performance, and we cannot offer any guarantees or promises that your goals and objectives will be met. Changes to your personal financial circumstances, goals, or objectives could cause your investment strategy to become inaccurate and out of date. We rely on you to notify us promptly of any changes to your investment objectives or financial situation, so your investment portfolio can be updated, if necessary.

We will provide our Portfolio Management Services on a discretionary basis. This means we are not required to give you advance notice or seek your consent for any changes to your portfolio. Although you retain ownership and control over your investment account, we ask that you refrain from conducting transactions in the account without first notifying us. Please coordinate with us on any anticipated deposits or withdrawals so we can ensure your investment strategy is maintained.

Forum will, from time to time, enter into additional written agreements with third-party RIAs ("Outside Managers") for portfolio management services, to manage all or a part of your portfolio, as it deems appropriate and in the best interests of clients. We will monitor the services provided by the Outside Manager to ensure that maintaining the investment account with the Outside Manager remains appropriate. The Outside Manager will manage your

account on a discretionary basis. We encourage you to review the Disclosure Brochure of the Outside Manager for more details regarding the Outside Manager's services and fees. Our review process and analysis of Outside Managers is discussed further in <u>Item 8 – Methods of Analysis</u>, <u>Investment Strategies</u>, <u>and Risk of Loss</u> below.

# Qualified Plan Services with Managed Portfolios

Forum also offers Qualified Plan Services, which consist of several related advisory services that can be provided separately or in combination depending on the client's needs. While the primary clients for these services will be sponsors of pension, profit sharing, and 401(k) plans, Forum can also provide these services, where appropriate, to individuals, trusts, estates, and charitable organizations. Forum's Qualified Plan Services are comprised of four distinct services.

- Selection of Investment Vehicles Forum will work closely with the client, the plan administrator, and/ or other third-parties, to determine if Forum's investment approach is consistent with the client's IPS. Forum primarily uses DFA institutional mutual funds and exchange-traded funds ("ETFs") as the investment vehicles using model portfolios that are managed by Forum.
- *Monitoring of Investment Performance* Plan investment options will be monitored according to the procedures and timing intervals determined by the client and the IPS. Forum will not be involved in executing transactions within the relevant plan in providing these monitoring services.
- Employee Communications For pension, profit sharing, and 401(k) plan clients where there are individual accounts with participants exercising control over assets in their own account ("self-directed plans"), Forum can provide educational support and investment workshops designed for the qualified plan participants. The nature of the topics to be covered will be determined by Forum and the client under the guidelines established in Section 404(c) of the Employee Retirement Income Security Act of 1974 ("ERISA"), as amended. The educational support and investment workshops will not provide plan participants with individualized, tailored investment advice or asset allocation recommendations outside the scope of the retirement plan.
- Managed Portfolios As part of its Qualified Plan Service, limited to participant-directed plans, Forum also
  offers the sponsors of tax-qualified retirement plans managed model portfolios that the sponsor can then offer
  to its plan participants. Qualified plan sponsors engaging Forum to provide this service will have daily access
  to the performance of their plan participant accounts via a website serviced by the plan's recordkeeper.

All Qualified Plan Services will be provided in compliance with the applicable state and federal regulations, including ERISA, as amended. With respect to assets that are part of an ERISA plan, when we accept appointments to provide our services to such accounts, we acknowledge our fiduciary role within the meaning of Section 3(21) of ERISA, but only with respect to the provision of services described in the advisory agreement. We do not assume the duties or accept appointment as a trustee or plan administrator as defined in ERISA Section 3(16).

Generally, our Qualified Plan Services consist of assisting the plan sponsor in establishing, monitoring, and reviewing their company's participant-direct retirement plan. Services provided to participants are generally considered informational and educational only. Services to participants could include information about the plan, general financial and investment information, and/or generalized asset allocation models, but will not address the appropriateness for any individual investment option or model for any particular participant. We cannot provide individualized investment advice to participants unless they separately engage our Portfolio Management Services or Financial Planning Services.

# **Financial Planning Services**

Forum also provides Financial Planning Services on a more limited basis through consultations with the client. This can include advice on an isolated area(s) of concern or specific topics. Forum provides specific consultation and administrative services regarding investment and financial concerns of the client. Additionally, Forum can provide advice on non-securities matters.

Our Financial Planning Services involve an evaluation of your current financial circumstances and future projections by using currently known variables to predict future cash flows, asset values, and withdrawal plans. We will guide you through a process to establish your investment goals and objectives. You will be required to provide information necessary to help us analyze your current financial situation, desired goals, and anticipated future needs.

If you engage our Portfolio Management Services, you will receive our Financial Planning Services on an ongoing basis for no additional fee. On a limited basis, Financial Planning Services may be provided on a standalone basis for a negotiated fee.

We use the information provided by you in the financial planning process to formulate our investment recommendations for your investment portfolio. As your financial circumstances change, we ask that you please notify us promptly, so that we can work with you to update your financial plan as needed and adjust your investment portfolio as necessary.

We base our financial plans on the information you provide to us. Inaccurate or incomplete information could result in an inaccurate or incomplete financial plan. To create a financial plan, we must make certain assumptions with respect to interest and inflation rates, past trends, and future projections of the performance of the market and economy. Past performance is no indication of future performance, and we cannot offer any guarantees or promises that your goals and objectives will be met. Changes to your personal financial circumstances, goals, or objectives could cause your financial plan to become inaccurate and out of date. We recommend you notify us promptly of any changes so your plan can be updated.

Financial Planning Services are provided on a non-discretionary basis. This means you have the option to implement any of the recommendations made in the financial plan. You are not obligated to implement any financial planning recommendations made by us. Although the financial plan could consider your tax situation or estate plan, we do not provide tax or legal advice. We recommend you work closely with your attorney, accountant, or other investment professionals in implementing your plan. We are happy to work with your professionals to coordinate your financial plan with your estate planning and tax planning.

When we provide Financial Planning Services, we must notify you when a material conflict exists between the interests of our firm and your interests. You are under no obligation to act upon our financial planning recommendations. If you elect to act on any of the recommendations, you are under no obligation to effect the transaction through our firm.

### Educational Workshops and Seminars

From time to time, Forum offers or participates in educational workshops or seminars on estate planning, retirement planning, financial planning, charitable giving, personal finance, as well as other investment-related topics. Events could be in-person or virtual presentations featuring one or more of our qualified professionals as a speaker, providing content of an educational and informational nature. The investment information provided under this service does not purport to meet the objectives or needs of any individual client or portfolio. Following the

presentation, attendees could be encouraged to meet with a Forum advisor to discuss the current investment and insurance holdings of the participant, but advisors will not provide individualized advice and attendees will not be required to retain Forum's services. Analysis of the attendee's needs and goals could indicate the desirability of utilizing one or more of Forum's programs described in the previous sections.

# Sub-Advisory Services

Forum acts as a turn-key asset management platform ("TAMP"), or sub-advisor, to third-party RIAs and their clients. In this capacity, Forum generally acts as a sub-advisor to an RIA and offers its model portfolios directly or indirectly to the RIA's clients. In addition, Forum commonly provides back office administration services to the RIAs, which include research, trading for the RIA's clients, and rebalancing of the RIA's clients' portfolios. Forum rebalances the client portfolios according to the RIA's specified models or assets allocations or by Forum's own models if selected by the RIA. In addition, Forum also assists with training, technology implementation, and the preparation of quarterly reports for the clients of the RIAs. Finally, Forum facilitates the invoicing of the RIA's clients to the RIA's clients to the RIA's clients to the RIA's clients to the RIA.

Forum is not responsible for analysis of the RIA's clients' financial situation, suitability requirements, asset allocations, or restrictions. Moreover, if a RIA's clients retain Forum as a sub-advisor, the RIA will be responsible for providing Forum's ADV Part 2A to the RIA's end-user clients.

Due to the fact that Forum's direct clients could be trading the same securities as the securities traded for Forum's indirect RIA clients, a conflict of interest can arise in trade allocation if there is a limited quantity of the investment or in the timing of the trading. Another conflict exists if Forum's direct clients could be trading opposite of the securities traded for Forum's indirect RIA clients if they are following the RIA's portfolio selection or management rather than Forum's. In general, because the RIAs have selected Forum to manage the portfolios, the conflicts are minimized.

# **Types of Investments**

Depending on the investment objectives of the client and the terms of the engagement, Forum will create a model portfolio as described below under <u>Item 8 – Methods of Analysis, Investment Strategies, and Risk of Loss</u>. The types of securities employed to fund the various asset classes of the portfolio generally include institutional style-specific asset class mutual funds, exchange-traded funds ("ETFs"), U.S. government securities, and municipal bonds. Institutional style-specific asset class mutual funds and ETFs are widely, but not exclusively, used to effectively mirror the asset classes in the model portfolio and minimize client costs.

Forum has a strategic relationship with Dimensional Fund Advisors, LP ("DFA"), an SEC-registered investment adviser and asset manager. DFA mutual funds are available for investment only by clients of RIAs who work with DFA. This means that if you terminate your advisory relationship with Forum, it is possible that you will not be able to make additional investments in this family of mutual funds unless you work with another authorized DFA advisor. DFA also provides other benefits to Forum, such as sponsoring educational events or hosting occasional business entertainment for advisors and staff.

Forum will primarily use DFA institutional mutual funds and ETFs to implement a client's portfolio. DFA's approach is based on the efficient market hypothesis. Unlike index funds, DFA's funds generally do not track a specific index and thus avoid the costs of having to buy and sell securities at specific points in time. They are designed to capture specific risk and return characteristics with reliability and transparency. DFA provides financial advisors with a series of stock and bond funds that serve as building blocks, allowing advisors to

construct a diversified portfolio that balances risk and reward. Their advantages include low internal cost, tax efficiency, and style consistency.

Forum will primarily use DFA funds with the following exceptions:

- When Forum believes individual U.S. treasuries or municipal bonds are a better alternative;
- When there is a benefit to directly holding high yield bonds; or
- For certain asset classes where Forum has determined that Vanguard offers a better solution.

Furthermore, Forum will employ an individual bond strategy or individual brokerage certificates of deposits ("CDs") for a portion of clients' portfolios if Forum deems it appropriate and in the best interests of clients.

### Socially Responsible Investing

Socially Responsible Investing ("SRI") involves the incorporation of Environmental, Social, and Governance ("ESG") considerations into the investment due diligence process. There are potential limitations associated with allocating a portion of an investment portfolio in ESG securities (i.e., securities that have a mandate to avoid, when possible, investments in such products as alcohol, tobacco, firearms, oil drilling, gambling, etc.). The number of these securities are generally more limited compared to those that do not maintain such a mandate. ESG securities could underperform broad market indices. Investors must accept these limitations, including the potential for underperformance. Correspondingly, the number of ESG mutual funds and ETFs are few when compared to those that do not maintain such a mandate. As with any type of investment, including any investment and/or investment strategies recommended and/or undertaken by Forum, there can be no assurance that investment in ESG securities or funds will be profitable or prove successful.

### Alternative Investments

Alternative investments include, but are not limited to, strategies such as hedge funds, private equity, direct real estate investments, derivatives, cryptocurrencies (e.g., Bitcoin, Ethereum, etc.), or other assets outside of SEC-regulated securities exchanges or over-the-counter markets. Forum considers alternative investments to be speculative with high risk of loss. Forum does not manage these types of assets. As such, Forum generally does not recommend investing in these types of assets within our managed portfolios.

For Clients who have indicated a preference to invest in alternative investments, Forum strongly recommends limiting the investment in alternative investments to a percentage of one's portfolio, such that a total loss of value on such alternative investments would not derail their financial plan. If a client wishes to pursue alternative investments, Forum advisors can provide information on the benefits and risks of an alternative investment or the specific investments desired by the client.

As of the date of this Brochure, Forum advisors are prohibited from receiving any new direct or indirect compensation related to their advice on alternative investments. Forum advisors who have joined Forum from a previous investment advisory firm with clients holding legacy positions in alternative investments could collect previously agreed upon fees for legacy alternative investments within a client's account. In addition, while Forum advisors are not prohibited from holding alternative investments in their own personal accounts outside of Forum's management, they are prohibited from receiving economic benefit for the recommendation of any specific alternative investment. Forum advisors will disclose if they hold the alternative investment desired by the client, but this disclosure is not a recommendation or endorsement of that specific alternative investment.

# **Client Tailored Services**

We tailor our advisory services to your individual needs. We will conduct an initial interview and data gathering process to determine your financial situation and investment objectives. We provide our advisory services consistent with your investment objectives and our fiduciary duty to you.

Forum manages client accounts using various model asset allocation portfolios. Each model portfolio is designed to meet a particular investment goal. Through personal discussions and completion of applicable suitability documentation, each client's financial situation, investment goals, objectives, and risk tolerance are established. Based on this information, Forum will determine which model portfolio is suitable to the client's circumstances. The client's objectives and Forum's recommended portfolio for each client is then documented in an Investment Portfolio Statement ("IPS").

Once the appropriate portfolio has been determined, the account is generally managed based on the portfolio's goal, rather than on each client's individual needs. Account supervision is guided by the stated objectives of the client (e.g., Aggressive Growth, Growth, Growth and Income, Income and Growth, or Income). See our <u>Methods of Analysis</u> in <u>Item 8 – Methods of Analysis</u>, <u>Investment Strategies</u>, and <u>Risk of Loss</u> below for more details on our model portfolios. Forum will, if appropriate, suggest modifications to the model or an allocation among two or more of the models to more adequately address the client's individual needs. Forum will manage advisory accounts on a discretionary or non-discretionary basis. Clients that retain Forum to manage their accounts on a non-discretionary basis should note that Forum will trade all discretionary accounts at the same time it notifies non-discretionary clients of recommended trades. In other words, a non-discretionary client will not have an opportunity to place their trades before the discretionary account orders are entered. Thus, to the extent that Forum's recommendations include securities that trade intra-day, the non-discretionary trades will, of necessity, occur after those that are handled on a discretionary basis.

With respect to sub-advisory services, Forum provides outsourcing services to independent investment advisory firms and services the clients of the firm based on the objectives and instructions provided by the firm to Forum.

You can request reasonable restrictions on investing in certain securities, types of securities, or industry sectors. We will make a reasonable attempt to honor any restrictions you request, but in the case of pooled investment vehicles, such as mutual funds or ETFs, where underlying holdings change frequently, we cannot guarantee restrictions will always be enforced. In addition, such restrictions could cause us to deviate from the investment decisions we would otherwise make in managing your account. In some cases, we will not be able to accommodate restrictions if they do not allow us to manage your portfolio in a prudent manner. You can also request to impose reasonable restrictions upon certain securities or types of securities in your account.

Because our advisory services are based on your specific financial circumstances, you are urged to promptly notify us any time you experience changes to your financial circumstances, so we can determine if any changes to your investment strategy or our recommendations are necessary.

# Wrap Fee Programs

Forum does not participate in a wrap fee program or serve as a manager to a wrap fee program.

# Assets Under Management

As of the end of our last fiscal year, December 31, 2023, Forum manages approximately \$8,531,276,820 in client assets, with approximately \$8,447,116,072 in client assets managed on a discretionary basis and approximately \$84,160,747 in client assets managed on a non-discretionary basis.

Forum manages \$1,397,755,416 of the \$8,531,276,820 in client assets as a sub-advisor to other investment advisory firms.

This section will be updated on at least an annual basis to reflect our assets under management as of December 31 each year, or more frequently if material changes occur with regard to the assets we manage.

# Item 5 – Fees and Compensation

# Fees and Compensation

We believe our fees are reasonable for the services provided and in relation to fees charged by other advisers offering similar services. However, our fees could be higher or lower than fees charged by other advisers offering similar services.

How we are paid depends on the type of advisory service we are performing. Please review the fee and compensation information below. Fees could be negotiable based on factors such as the complexity of your financial situation or total assets under management. Therefore, some clients could pay different fees than the fee schedule shown below, including a fixed fee in some limited cases. Your exact fee and other terms will be outlined in the advisory agreement you sign.

### Portfolio Management Services Fees

The annual fee for portfolio management services will be charged as a percentage of assets under management, after adjustments for cash flows, according to the following standard schedule. This is a tiered schedule; the first tier remains in effect and only incremental portfolio values are billed at each specific rate.

The maximum fee schedule is:

Portfolio Value	Annual Fee
From \$ 0 to \$ 999,999	1.20 %
From \$ 1,000,000 to \$ 1,999,999	1.00 %
From \$ 2,000,000 to \$ 4,999,999	0.80 %
Above \$ 5,000,000	0.75 %

Alternatively, Forum's Portfolio Management Services fees can be charged as a fixed percentage of assets under management or a fixed fee. Regardless of the agreed upon fee structure, and unless the client is subject to Forum's minimum annual fee (discussed below), the fee charged will not exceed the maximum fee schedule listed above. Additionally, advisory fees are negotiable and Forum reserves the right to discount or waive the fee charged to any client.

In certain cases, clients with less than \$250,000 in investable assets that engage Forum for both Portfolio Management and Financial Planning Services could be subject to a minimum annual fee. Application of this

minimum annual fee, and the amount of such fee, are negotiable at Forum's discretion, subject to a \$3,000 ceiling annually.

Application of the minimum fee will generally result in these clients paying a higher total annual fee than the 1.20% reflected in the tiered fee schedule above. As a result, similarly-situated clients could pay varying fees, and the services to be provided by Forum could be available from other sources for similar or lower costs. For clients subject to the annual fee, assets under management will be reviewed on a quarterly basis, and applicable clients will be automatically transitioned to an asset-based fee arrangement when their assets under management reach or exceed \$250,000. Clients who are converted from Forum's annual fee to an asset-based fee will remain subject to Forum's asset-based fee unless and until otherwise agreed in writing, even if assets under management subsequently fall below \$250,000.

Forum's policy is to charge management fees quarterly to clients, in arrears. The custodian generally directly debits advisory fees from client accounts only after obtaining client authorization by client agreement and applicable custodial account form. Forum supports other billing methodologies upon request or when a person becomes a client of Forum through a merger or the purchase of another investment adviser's business.

When advisory fees are directly debited from your investment accounts, we are responsible for calculating the fee and delivering instructions to the custodian. We encourage you to review the account statements you receive from the custodian to verify that appropriate fees are being deducted from your account. The custodian does not verify the accuracy of the investment advisory fees deducted. If you have any questions or concerns about your invoice, we encourage you to contact us immediately.

Fees are calculated on the fair market value of your investment portfolio, plus any credit balance or minus any debit balance, as of the last day of the calendar quarter. Your investment portfolio will typically hold investment options that are regularly traded on an open exchange with an observable market value, which is used to calculate the advisory fee. The account custodian provides the valuation of these securities.

We will not include any unmanaged assets in our advisory fee calculation. If you wish to hold assets not under our management, such assets should be held in a separate account not managed by Forum.

*Cash Positions* – Forum treats cash as an asset class. As such, unless determined to the contrary by Forum, all cash and cash equivalents will be included as part of assets under management for purposes when calculating Forum's advisory fee. At any specific point in time, depending upon perceived or anticipated market conditions or events, and there being no guarantee that such anticipated market conditions or events will occur, Forum could maintain cash positions for defensive purposes. In addition, while assets are maintained in cash, such amounts could miss market advances. Depending upon current yields, at any point in time, Forum's advisory fee could exceed the interest paid by the client's money market fund.

You can terminate our Portfolio Management Services by providing written notice to us at least 30 days prior to your intended termination date. Your final fee will be prorated based on the number of days services are provided during the final billing period, up to and including the termination date, and will be calculated on the amount of assets under management on the termination date. Unearned fees paid in advance will be refunded upon termination.

For clients on a minimum fee arrangement, fees will be invoiced and payable every three months from the date of the Investment Advisory Agreement. Upon notice of termination, fees for the current three-month period in which notice of termination was provided will remain payable by the client. Termination will be effective at the end of the current three month period in which notice of termination was provided and the client will not be charged the minimum fee for any future three month period.

# **Qualified Plan Services Fees**

Plan sponsors engaging Forum to provide Qualified Plan Services with the addition of the managed portfolios option are charged an annual advisory fee based on a percentage of the total plan value for each calendar quarter, or part thereof. Due to the wide variance in complexity and scope of work with plan sponsors, as well as the requirements of plan service providers, the method of billing and amount of fees charged for these services is negotiable. The annual management fee for Qualified Plan Services shall be no greater than 0.75%. The plan sponsor can choose to pay fees from plan assets or the plan sponsor can pay fees directly.

As disclosed in the <u>Services Offered</u> section of <u>Item 4 – Advisory Business</u> above, we offer various levels of advisory and consulting services to employee benefit plans ("Plans") and to the participants of such plans ("Participants"). The services are designed to assist Plan sponsors in meeting their management and fiduciary obligations to Participants under ERISA. Pursuant to adopted regulations of the U.S. Department of Labor ("DOL"), we are required to provide the Plan's responsible plan fiduciary (i.e., the person who has the authority to engage us as an investment adviser to the Plan) with a written statement of the services we provide to the Plan, the compensation we receive for providing those services, and our status (which is described below).

The services we provide to your Plan and our compensation for these services are described above and also in the service agreement. We do not reasonably expect to receive any other compensation, direct or indirect, for the services we provide to the Plan or Participants, unless the Plan sponsor directs us to deduct our fee from the Plan or directs the Plan's recordkeeper to issue payment for our fee out of the Plan. If we receive any other compensation for such services, we will offset the compensation against our stated fees and will promptly disclose the amount of such compensation, the services rendered for such compensation, and the payer of such compensation to the client. Forum is registered as an investment adviser under the Investment Advisers Act of 1940, as amended, and represents that it is not subject to any disqualification as set forth in Section 411 of ERISA. In providing the Qualified Plan Services, Forum is acting as a fiduciary of the Plan as defined in Section 3(21) or 3(38) of ERISA.

Qualified Plan Services can be terminated by either party according to the terms outlined in the advisory agreement. Fees for partial billing periods will be prorated. If fees are paid in arrears, no refunds will be given. If fees are paid in advance, any unearned fees will be returned.

### Financial Planning Services Fees

If you engage our Portfolio Management Services, we do not charge a separate fee for Financial Planning Services. All Financial Planning Services are covered by the Portfolio Management Services fees described above and subject to the same termination provisions. In the limited event Forum agrees to provide standalone Financial Planning Services, the fees attributable to such services, and corresponding termination and refund provisions, will be agreed upon with the client and set forth in a Financial Planning Agreement.

### Educational Workshops and Seminar Fees

Due to the wide variance in the complexity, content, and scope of work with Educational Workshops and Seminars, the method of billing and the amount of fees charged for these services is negotiable. Generally, fees are either a flat fee per event or per participant. The engagement for Educational Workshops and Seminars will typically automatically terminate upon conclusion of the event.

# Sub-Advisory Fees

When acting as a sub-advisor or TAMP to other RIAs, Forum charges an annual service fee as a flat fee, payable quarterly in arrears, by the RIAs. In addition, for some relationships that Forum receives from an RIA, a set percentage of such RIA's client assets managed by Forum or pursuant to Forum's models, up to certain amounts, are calculated and paid quarterly. For some RIAs, there is also a fee for account statement delivery per household for each RIA client receiving mailed performance statements.

### Outside Manager Fees

When an Outside Manager is used to manage all or a portion of your investment portfolio, the Outside Manager charges an additional fee which varies based on the investment strategy used. The additional fee will be discussed with you before the investment strategy is deployed with the Outside Manager. Additional information regarding the Outside Manager's services and fees is outlined in the Outside Manager's Disclosure Brochure.

### **Other Fees and Expenses**

In addition to our advisory fees, clients are also responsible for the fees and expenses charged by custodians and broker-dealers providing services to their accounts, including, but not limited to, custodial fees, deferred sales charges, transfer taxes, wire transfer and electronic fund fees, and other fees and taxes on brokerage accounts and securities transactions. Our fees are exclusive of brokerage commissions, transaction fees, and other related costs and expenses. Please refer to <u>Item 12 – Brokerage Practices</u> below for additional information about the factors we consider in selecting or recommending broker-dealers and custodians for your accounts and determining the reasonableness of their compensation (e.g., commissions).

#### Mutual Fund Fees

All fees paid to Forum for investment advisory services are separate and distinct from the fees and expenses charged by mutual funds to their shareholders. These fees and expenses are described in each fund's prospectus. These fees will generally include a management fee, other fund expenses, and a possible distribution fee. A client could invest in a mutual fund directly without Forum's services. In that case, the client would not receive the services provided by Forum, which are designed, among other things, to assist the client in determining which mutual fund or funds are most appropriate to each client's financial condition and objectives. Accordingly, the client should review both the fees charged by the funds and Forum's fees to fully understand the total amount of fees to be paid by the client and to thereby evaluate the advisory services being provided.

#### Exchange-Traded Fund Fees

ETFs incur a separate management fee, typically referred to as the "expense ratio." The expense ratio is an annual percentage of the of the fund's assets which is assessed by the fund directly. This management fee is in addition to the ongoing advisory fee assessed by us. Details regarding these fees can be found in the ETF's prospectus.

### **Compensation for Sale of Securities or other Investment Products**

Some Supervised Persons of Forum are separately registered as Registered Representatives of Purshe Kaplan Sterling Investments, Inc. ("PKSI"), a broker-dealer registered with the Financial Industry Regulatory Authority ("FINRA"), and/or are also licensed as independent insurance agents or brokers for one or more insurance companies. In their capacity as a Registered Representative and/or licensed insurance agent, these Persons

receive commission-based compensation in connection with the purchase and sale of securities and/or insurance products, including 12b-1 fees for the sale of investment company products. These practices present conflicts of interest because persons providing investment advice on behalf of Forum who are Registered Representatives and/or licensed insurance agents have an incentive to recommend securities and/or insurance products to clients for the purpose of generating commissions. Clients are under no obligation, contractually or otherwise, to purchase securities and/or insurance products through any person affiliated with Forum. Clients whose advisors will also receive transaction-based compensation will receive additional disclosures relating to this conflict and details of such compensation.

# Item 6 – Performance-Based Fees and Side-By-Side Management

Forum does not accept performance-based fees or participate in side-by-side management. Performance-based fees are fees that are based on a share of capital gains or capital appreciation of a client's account. Side-by-side management refers to the practice of managing accounts that are charged performance-based fees while at the same time managing accounts that are not charged performance-based fees. Forum's fees are calculated as described in <u>Item 5 – Fees and Compensation</u> above and are not charged on the basis of a share of capital gains upon, or capital appreciation of, the funds in clients' advisory account(s).

# Item 7 – Types of Clients

# Individuals and Institutions

Forum offers advisory services to individual clients and institutional clients, including, but not limited to, plan sponsors of qualified retirement plans, trusts, estates, charitable organizations, and corporations or other business entities.

In general, we require a minimum of \$25,000 under management for Portfolio Management Services. In addition, clients who engage Forum for Portfolio Management and Financial Planning Services, and who place \$250,000 or less under Forum's management, could be subject to a minimum annual fee. Application of the minimum fee, and the amount of such fee, are negotiable at Forum's discretion, subject to a \$3,000 ceiling on annual fees. Application of the minimum fee will generally result in subject clients paying a higher total annual fee than the 1.20% reflected in the fee schedule shown in Item 5 – Fees and Compensation above. As a result of this minimum annual fee, similarly situated clients could pay varying fees, and the services to be provided by Forum could be available from other sources for similar or lower costs.

At our discretion, we can waive or modify these minimums. For example, we can waive our minimum account size requirement if you appear to have significant potential for increasing your assets under Forum's management. Account values can be combined for you and your minor children, joint accounts with your spouse, and other types of related accounts to meet the stated minimum account size and/or to avoid our minimum annual fee.

# **Registered Investment Adviser Firms**

Forum also acts as both a sub-advisor and a back-office service provider to other RIAs. These services include, but are not limited to, trading, billing, reporting, technology, marketing, coaching, client service, and wealth planning. Additionally, Forum offers its model portfolios and investment advice to these RIAs for use with their clients. Forum receives compensation from the RIAs and, indirectly, the RIA's clients for these services.

# Item 8 – Methods of Analysis, Investment Strategies, and Risk of Loss

# Methods of Analysis

When formulating investment advice and/or managing client assets, Forum analyzes mutual funds and ETFs by their historical performance, standard deviation, correlation with other mutual funds, and the funds' mandates for exposure to the market as explained in the prospectus, among other factors. Forum primarily recommends mutual funds and ETFs offered by DFA for use in its managed portfolios but includes other funds at its discretion. DFA mutual funds and ETFs follow a diversified asset class investment philosophy with relatively low fees and low turnover of holdings. Forum also utilizes Vanguard for certain asset classes for which it believes DFA is not competitive.

Forum seeks to design portfolios that have a broad exposure to the total stock market, both domestically and internationally. Statistical tests are performed on the portfolios and combinations of asset classes to determine a mix that is intended to provide the client with an appropriate risk-return profile. Testing can include, but is not limited to, an analysis of the historical returns of the different asset class combination scenarios to arrive at an appropriate risk-return profile, analysis of portfolio exposure to different segments of the market to ensure broad market exposure, and analysis of risk factor loads of possible combinations of asset classes to determine appropriate portfolio tilt to one asset class or another.

#### Sources of Information

Forum relies on DFA for a significant part of its investment research, as well as research papers, professional publications, magazines, and professional seminars.

#### **Investment Strategies**

Forum's investment advice is based on long-term investment strategies incorporating the principles of Modern Portfolio Theory. Forum's investment approach is firmly rooted in the belief that markets are efficient and that investors' returns are determined principally by asset allocation decisions, not by market timing or stock picking. Forum focuses on developing diversified portfolios, principally through the use of DFA's passively-managed asset class mutual funds and ETFs. DFA's mutual funds are available only to institutional investors and clients of a network of selected investment advisers.

The following is a more detailed explanation:

- Modern Portfolio Theory states that by diversification among investments that have a low or negative correlation, the risk of a portfolio can be reduced without necessarily sacrificing the expected return. Simply put, the idea is to combine investments that do not move in the same direction so that when some investments lose value others could increase in value. This should lower the volatility, or risk, of a portfolio.
- Capital Pricing Model identifies two risks, market risk and non-market risk. Market risk is one risk that is rewarded; it is the inherent risk of investing in the market and cannot be diversified away. Non-market risk is the risk in a specific company, sector, or industry that can be reduced through a well-diversified portfolio.
- The Five Factor Model is based on academic research published by economists Eugene F. Fama and Kenneth R. French, which identified five factors that explain the return of an asset class.

Forum offers clients several model portfolios based on varying stock and bond allocations. Forum manages portfolios according to five broad mandates: Income, Income and Growth, Growth and Income, Growth, and Aggressive Growth. The five broad mandates are defined as follows:

- *Income* (0-30% equity and 70-100% fixed income) The portfolio is typically heavily weighted towards mutual funds and ETFs that have bonds as the primary underlying investment. It is generally designed for investors whose concern is protecting their assets, or who simply desire a decreased level of market volatility.
- Income and Growth (40% equities and 60% fixed income) The portfolio seeks current income with a
  secondary objective of growth of capital. This portfolio is suitable for investors who want the potential for
  some growth of assets but are more concerned with protecting their principal investment.
- *Growth and Income* (50% equities and 50% fixed income) The portfolio seeks growth of capital and current income as near-equal objectives. The portfolio's goal is to balance risk and reward.
- Growth (60-70% equity and 30-40% fixed income) The portfolio seeks growth of principal. This portfolio is suitable for investors who are willing to accept risk to have the potential for higher returns over time, and generally have a six- to ten-year investment horizon (e.g., when they begin withdrawing their savings in retirement).
- Aggressive Growth (80-100% equity and 0-20% fixed income) The portfolio's goal is to produce growth of
  principal and, as such, will have higher volatility. This portfolio is for investors who are willing to accept risk to
  have the potential for higher returns over time and have at least a ten-year investment horizon.

### **Customized Portfolios**

Forum can vary from the model portfolios to accommodate customized portfolios, where appropriate.

#### **Client-Selected Portfolios**

Clients have the option to retain Forum to manage their portfolio in accordance with a model selected by the client that is different from the model portfolio recommended by Forum. The client will direct Forum to invest their accounts according to the client's selected target allocation whether directly or through a sub-advisor. Often, clients have multiple accounts managed as one portfolio. Any purchases or sales of securities made in the accounts will be made in an effort to implement the portfolio specified by the client.

Plan sponsors engaging Forum to provide Qualified Plan Services with the addition of the managed portfolios option will provide participants with access to model portfolios managed by Forum. Under these circumstances, any purchases or sales of securities made in the portfolios will be made in an effort to implement the portfolio specified by the participant.

#### Changes to Model Portfolios

Forum, through its Investment Committee, periodically reviews the asset classes and relative allocations in the model portfolios it recommends. From time to time, the Investment Committee can determine that a new asset class should be added to or removed from the model portfolios or the relative allocations should be adjusted. On such occasions, Forum can, at its discretion, determine that such changes should also be introduced into current client accounts. The addition or removal of any asset class will not change the target equity or fixed income proportion of the portfolios.

# Investments Held Away

Forum occasionally advises clients with respect to investment accounts not directly supervised and managed by Forum. The accounts include, but are not limited to, 401(k), 403(b), and 529 accounts. The fees for such services will be deducted from the accounts managed by Forum. This advice will generally include asset allocation and fund selection. The fee for assets held away is the same fee for assets under direct management, which will be evidenced in the client's advisory agreement. Funds selected will be primarily chosen on their asset class description and fees in a manner consistent with Forum's model portfolios.

# **Outside Mangers**

As described in <u>Item 4 – Advisory Business</u> above, we could recommend the use of an Outside Manager to manage all or a portion of your investment portfolio. Our analysis of Outside Managers involves the examination of the experience, expertise, investment philosophies, and past performance of the Outside Manager in an attempt to determine if that Outside Manager has demonstrated an ability to invest over a period of time and in different economic conditions. We monitor the Outside Manager's underlying holdings, strategies, concentrations, and leverage as part of our overall periodic risk assessment. Additionally, as part of our due-diligence process, we survey the Outside Manager's compliance and business enterprise risks.

# **Risk of Loss**

Investing in securities involves risk of loss that you should be prepared to bear. We do not represent or guarantee that our services or methods of analysis can or will predict future results, successfully identify market tops or bottoms, or insulate clients from losses due to market corrections or declines. We cannot offer any guarantees or promises that your financial goals and objectives will be met. Past performance is in no way an indication of future performance. Where applicable, we encourage you to read the fund prospectus or other investment offering documents to fully understand the risks associated with each investment.

Our investment approach constantly keeps the risk of loss in mind. Investors can face the following investment risks:

- Business Risk These risks are associated with a particular industry or a particular company within an industry. For example, oil-drilling companies depend on finding oil and then refining it, a lengthy process, before they can generate a profit. They carry a higher risk of profitability than an electric company, which generates its income from a steady stream of customers who buy electricity no matter what the economic environment is like.
- *Currency Risk* Overseas investments are subject to fluctuations in the value of the dollar against the currency of the investment's originating country. This is also referred to as exchange rate risk.
- *Inflation Risk* When any type of inflation is present, a dollar today will not buy as much as a dollar next year, because purchasing power is eroding at the rate of inflation.
- Interest Rate Risk Fluctuations in interest rates could cause investment prices to fluctuate. For example, when interest rates rise, yields on existing bonds become less attractive, causing their market values to decline.
- Liquidity Risk Liquidity is the ability to readily convert an investment into cash. Generally, assets are more liquid if many traders are interested in a standardized product. For example, Treasury Bills are highly liquid,

while real estate properties are not. Other examples of illiquid securities include private placement securities, including hedge fund, or pooled vehicle interests.

- *Market Risk* The price of a security, bond, or mutual fund could drop in reaction to tangible and intangible events and conditions. This type of risk is caused by external factors independent of a security's particular underlying circumstances. For example, political, economic, and social conditions could trigger market events.
- <u>Strategy Risk Our investment strategies and/or investment techniques could not work as intended.</u>

# Item 9 – Disciplinary Information

As a registered investment adviser, Forum is required to disclose any legal or disciplinary events that are material to a client's or prospective client's evaluation of our advisory business or the integrity of our management. Our firm and our management personnel have no reportable disciplinary events to disclose.

# Item 10 – Other Financial Industry Activities and Affiliations

### **Broker-Dealer and Other Financial Industry Affiliations**

As disclosed in the individual financial advisor's Form ADV Part 2B Supplemental Brochure ("Item 4 – Outside Business Activities"), certain individual advisors of Forum hold licenses or affiliations beyond their roles at Forum. These include licenses as independent insurance agents or brokers, accountants or Enrolled Agents at independent accounting firms, lawyers of independent law firms, Registered Representatives of broker-dealers, and Investment Adviser Representatives ("IARs") for other investment advisory firms.

Some financial advisors of Forum are separately licensed as independent insurance agents or brokers for one or more insurance companies. These individuals, in their separate capacities as insurance agents, will be able to arrange the purchase of insurance and insurance-related investment products for clients, for which they will receive separate compensation. Clients are not under any obligation to engage these individuals when considering implementation of recommendations. The implementation of any or all recommendations is solely at the discretion of the client.

Additionally, some advisors of Forum are accountants, Certified Public Accountants, or Enrolled Agents providing tax preparation services and accounting services or advice. Forum could recommend these individuals and/or accounting firms to clients in need of tax advice or accounting services. Likewise, these individuals and/or accounting firms could recommend Forum to accounting clients in need of advisory services. Accounting services provided by these individuals and/or accounting firms are separate and distinct from the advisory services of Forum and are provided for separate and customary compensation. There are no referral fee arrangements between Forum and these individuals and/or accounting firms for these recommendations. However, the individual Forum advisors do receive compensation from the relevant third-party firm in connection with such referred services. No Forum client is obligated to use one of these individuals and/or accounting firms for any accounting services do not include the authority to sign checks or otherwise disburse funds on any Forum advisory client's behalf.

Similarly, certain advisors of Forum are licensed lawyers, providing legal services or advice. Forum could recommend these individuals and/or law firms to clients in need of legal advice or services, or these individuals and/or law firms could likewise recommend Forum to legal clients in need of advisory services. Legal services provided by these individuals and/or law firms are separate and distinct from the advisory services of Forum and are provided for separate and customary compensation. There are no referral fee arrangements between Forum

and these individuals and/or law firms for these recommendations. No Forum client is obligated to use one of these individuals and/or law firms for any legal services.

Furthermore, some advisors of Forum are registered as IARs of other RIA firms. Advisory services offered by these firms are separate and distinct from the advisory services of Forum and are provided for separate compensation. Individual Forum advisors who are registered with another RIA firm do receive compensation for the services provided through such firms.

While these financial advisors endeavor at all times to put the interest of the clients first as part of Forum's fiduciary duty, clients should be aware that the receipt of additional compensation itself creates a conflict of interest, and can affect the judgment of these individuals when making recommendations. Advisors with other business activities or affiliations can spend more than 50% of their time with all of these related activities. Forum reviews the outside employment activities of its advisors to verify that any conflicts of interest continue to be properly addressed by Forum.

Neither our firm nor any of our management personnel are registered, or have an application pending to register, as a futures commission merchant, commodity pool operator, commodity trading advisor, or an Associated Person of the foregoing entities.

# **Relationships Material to Forum's Advisory Business**

Forum is under common control and ownership with OWL Technologies, LLC. OWL Technologies, LLC provides technology to advisors and clients of Forum for portfolio management. Forum does not charge its clients a separate fee for these technology services, but a portion of the client fee paid to Forum is provided to OWL Technology, LLC for these technology services.

# Item 11 – Code of Ethics, Participation or Interest in Client Transactions, and Personal Trading

# **Code of Ethics**

Forum is dedicated to protecting clients' interests at all times and demonstrating Forum's commitment to our fiduciary duties of honesty, good faith, and fair dealing. Forum has adopted a Code of Ethics to govern our business practices and that emphasizes these professional standards of conduct for persons associated with Forum. All Supervised Persons of our firm are required to acknowledge their responsibilities under the Code, agree to adhere to all provisions at least annually, are expected to adhere to and follow the policies in Forum's Code of Ethics, and report any violations of the Code of Ethics. Forum's Code of Ethics addresses potential conflicts of interest and provides guidelines on gifts and entertainment, political contributions, personal trading activities, and adherence to all state and federal laws.

Additionally, Forum maintains and enforces policies reasonably designed to prevent the misuse or dissemination of material, non-public information about clients or client account holdings by persons associated with Forum.

A copy of Forum's Code of Ethics is available to Forum's advisory clients or prospective clients upon request to the Chief Compliance Officer, Allison Tronnes, at <u>atronnes@forumfinancial.com</u> or (630) 873-8512.

# **Participation or Interest in Client Transactions**

We do not manage any proprietary funds or private investments. Therefore, we do not have any material financial interest in any investments that could be used in client portfolios. We do not engage in principal transactions or agency cross transactions.

We invest predominantly in open-end mutual funds and ETFs, which helps to reduce conflicts of interest between trades made in accounts of our firm and our employees, even when such accounts invest in the same securities. However, in the event of other identified potential trade conflicts of interest, our goal is to place client interests first.

You should be aware that we manage investments for other clients and could give them advice or take actions for them or for our personal accounts that is different from the advice we provide to you or actions taken for you. We are not obligated to buy, sell, or recommend to you any security or other investment we could buy, sell, or recommend for any other clients or for our own accounts.

# Personal Trading

Our firm and its employees could buy or sell securities the same as, similar to, or different from, those we recommend to clients. Investing in securities in which clients also invest presents a potential conflict of interest. To help mitigate this conflict of interest, our firm and its employees will typically execute personal securities transactions after client transactions, or could have personal securities transactions executed simultaneously with client transactions when participating in an aggregated ("block") trade. See <u>Block Trades</u> in <u>Item 12 – Brokerage Practices</u> below.

In an effort to reduce or eliminate conflicts of interest involving the firm or employee trading, we could restrict or prohibit certain transactions in our firm proprietary and employee accounts. Any exceptions or trading preclearance must be approved by our Chief Compliance Officer in advance. Our Chief Compliance Officer also reviews firm and employee holdings and transaction reports as required by our Code of Ethics.

# Item 12 – Brokerage Practices

Forum is not a broker-dealer and does not guarantee that trades will be initiated or settled within a particular time period or at a particular price. Forum uses best efforts to execute all trades in a timely and accurate manner, but there are many factors that can delay trading from time to time, including, but not limited to, market volatility and delayed pricing by our service providers. We will use reasonable efforts to accommodate trading requests but cannot ensure a particular outcome. It can take from one to several days to fully invest an account, make trades in an account, or liquidate all or part of an account. Additionally, procedures such as tax-loss harvesting can be conducted over extended time periods.

Note that individual custodians establish their own trading policies and procedures that limit our ability to control, among other things, the timing of the execution of trades. Execution of trades will not be instant, and we are not able to control the specific time during a day that securities are bought or sold. Custodians will generally trade on the same business day as they receive instructions from you or from us. However, transactions will be subject to processing delays in certain circumstances (e.g., orders initiated on non-business days or after markets close).

Forum does not maintain physical custody of client assets. Client assets must be maintained in an account at a qualified custodian, generally a broker-dealer or bank. We recommend that our clients use Charles Schwab & Company, Inc. ("Schwab") and/or Fidelity Brokerage Services LLC ("Fidelity"), both of which are members of

FINRA and the Securities Investor Protection Corporation ("SIPC"), are registered broker-dealers, and are qualified custodians. Forum is independently owned and operated and is not affiliated with Schwab or Fidelity. See <u>Item 15 – Custody</u> below for more information.

We do not receive client referrals from broker-dealers in exchange for cash or other compensation, such as brokerage services or research.

# Best Execution and Choice of Custodians

We recognize our obligation to seek best execution for our clients. However, it is our belief that the determinative factor is not always the lowest possible cost, but whether the selected custodians' transactions represent the best qualitative execution while taking into consideration the full range of services provided. Therefore, our firm will seek services involving competitive rates, but it will not necessarily correlate into the lowest possible rate for each transaction. We have determined trading our clients' accounts through preferred custodians is consistent with our firm's obligation to seek best execution of your trades. We regularly review and consider the overall quality and price of the services received from our preferred custodians in light of our duty to seek best execution.

Forum takes into account a blend of different factors in determining which qualified custodian could be used, but clients should be aware that the costs associated with using one qualified custodian over another will vary. The relationship described between Forum and each qualified custodian herein varies, and this has an impact on the conflicts of interest present of which clients should be aware.

These custodians will hold your assets in a separate brokerage account and will buy and sell securities when we and/or you instruct them to. Although we will recommend you use a particular custodian, you have the discretion to decide whether to do so and will open your account directly with the custodian by entering into an account agreement directly with them. We do not open the account for you, although we will assist you in doing so. If you do not wish to place your assets with one of the custodians with which we have an established relationship, we cannot manage your account for you on a discretionary basis.

Forum reserves the right to decline acceptance of any client account for which the client directs the use of a broker-dealer other than Schwab or Fidelity if Forum believes that this choice would hinder its ability to fulfill its fiduciary duty to the client and/or its ability to service the account. In directing the use of another other broker-dealer, it should be understood that Forum will not have authority to negotiate commissions or to necessarily obtain volume discounts, hindering Forum's ability to achieve best execution. In addition, a disparity in commission charges could exist between the commissions charged to the client and those charged to other clients (who could direct the use of another broker-dealer).

For Qualified Plan Services, Forum does not have the discretionary authority to determine the broker-dealer to be used or the commission rates to be paid. Clients, including Plan sponsors engaging Forum to provide Qualified Plan Services with the addition of the managed portfolios option, must direct Forum as to the broker-dealer to be used.

Plan sponsors engaging Forum to provide Qualified Plan Services must select the directed broker in the best interest of participants. With respect to Qualified Plan Services, the Plan is not required to use Schwab or Fidelity. Forum does not choose broker-dealers on behalf of a Plan sponsor.

# Schwab

Forum has evaluated Schwab and believes that it will provide Forum's clients with a blend of execution services, commission costs, and professionalism that will assist Forum in meeting its fiduciary obligations to clients. Clients should note that Forum participates in Schwab Advisor Services<sup>™</sup> (formerly called Schwab Institutional®) offered to independent investment advisers by Schwab. As part of the services, Forum receives certain benefits that it would not receive if it did not offer investment advice to clients.

Schwab provides Forum with access to its institutional trading and custody services, which are typically not available to Schwab retail investors. These services generally are available to all investment advisers on an unsolicited basis at no charge, so long as a total of at least \$10 million of the adviser's clients' assets are maintained in accounts at Schwab. These services are not contingent upon our firm committing to Schwab any specific amount of business other than maintaining the client asset level mentioned above (e.g., assets in custody or trading commissions).

For our client accounts maintained in its custody, Schwab generally does not charge separately for custody services, but is compensated by account holders through commissions and other transaction-related or assetbased fees for securities trades that are executed through Schwab or that settle into Schwab accounts.

Schwab also makes available to our firm other products and services that benefit Forum but do not directly benefit our clients' accounts. Many of these products and services are used to service all or some substantial number of our client accounts. Schwab's products and brokerage services include the execution of securities transactions, access to an electronic trading platform (including access to block trading), custodial services, access to client account data (including trade confirmations and account statements), facilitating payment of fees from clients' accounts, research related products and tools, pricing and market data, and access to mutual funds and other investments that are otherwise generally available only to institutional investors or would require a significantly higher minimum initial investment. Some of these products and services could benefit you directly, while others will benefit us by assisting us in the administration of our business and the management of client accounts, including accounts held with other custodians. Schwab also offers other services intended to help Forum manage and further develop our business enterprise. These services can include compliance, legal, and business consulting; publications and conferences on practice management and business succession; and access to employee benefits providers, human capital consultants, and insurance providers.

Schwab makes available, arranges, and/or pays third-party vendors for the types of services rendered to Forum. Schwab discounts or waives fees it would otherwise charge for some of these services or pay all or a part of the fees of a third-party providing these services to Forum. Schwab also provides other benefits, such as educational events or occasional business entertainment for our personnel. In evaluating whether to recommend or require that clients custody their assets at Schwab, Forum generally takes into account the availability of some of the foregoing products and services and other arrangements as part of the total mix of factors we consider and not solely on the nature, cost, or quality of custody and brokerage services provided by Schwab, which creates a potential conflict of interest.

# **Fidelity**

Similar to Schwab, Fidelity provides Forum with Fidelity's platform services, which include, among others, the execution of securities transactions, access to an electronic trading platform (including access to block trading), custodial services, access to client account data (including trade confirmations and account statements), facilitating payment of fees from clients' accounts, pricing and market data, and related services that are intended to support intermediaries like Forum in conducting business and in serving the best interests of clients, but which

services benefit Forum. Some of these products and services could benefit you directly, while others will benefit us by assisting us in the administration of our business and the management of client accounts, including accounts held with other custodians.

Fidelity charges brokerage commissions and transaction fees for effecting certain securities transactions (i.e., transactions fees are charged for certain no-load mutual funds, commissions are charged for individual equity and debt securities transactions). Fidelity enables Forum to obtain many no-load mutual funds without transaction charges and other no-load funds at nominal transaction charges. Fidelity's commission rates are generally considered discounted from customary retail commission rates. However, the commissions and transaction fees charged by Fidelity could be higher or lower than those charged by other custodians and broker-dealers. Without this arrangement, Forum might be compelled to purchase the same or similar services at its own expense.

As a result of receiving such services for no additional cost, Forum has an incentive to continue to use or expand the use of Fidelity's services. Forum examined this potential conflict of interest when it chose to enter into the relationship with Fidelity and has determined that the relationship is in the best interests of Forum's clients and satisfies its client obligations, including its duty to seek best execution. A client could pay a commission that is higher than another qualified broker-dealer might charge to effect the same transaction where the Forum determines in good faith that the commission is reasonable in relation to the value of the brokerage and research services received. In seeking best execution, the determinative factor is not the lowest possible cost, but whether the transaction represents the best qualitative execution, taking into consideration the full range of a brokerdealer's services, including the value of research provided, execution capability, commission rates, and responsiveness. Accordingly, although Forum will seek competitive rates, to the benefit of all clients, it does not necessarily obtain the lowest possible commission rates for specific client account transactions.

# **Research and Other Non-Soft Dollar Benefits**

Our receipt of the benefits described above does not depend on the number or value of brokerage transactions directed to the custodian. Nevertheless, the receipt of these benefits from the custodians creates a conflict of interest as we have an incentive to recommend you maintain your account with the custodian(s) that provide us with such benefits. However, we strive to recommend the custodian that is most appropriate for you based on your individual needs.

Forum has access to research products and services from account custodians and/or other RIAs. These products can include financial publications, information about particular companies and industries, research software, and other products or services that provide lawful and appropriate assistance to Forum in the performance of our investment decision-making responsibilities. Such research products and services are generally provided to all RIAs that maintain a relationship with such third-parties and are not considered to be paid for with soft dollars.

# **Directed Brokerage**

Forum generally recommends that clients use the custody and brokerage services of Schwab or Fidelity. Forum may accept directed brokerage arrangements in limited instances, in which case, the client will negotiate terms and arrangements for their account with their chosen broker-dealer. In addition, certain Outside Managers that are engaged to provide investment management services to Forum clients may require the use of a particular custodian/broker-dealer. In a directed brokerage arrangement, the client must be willing to accept that they may not pay the most cost-effective commission rates. In addition, in directed brokerage arrangements, Forum will not be able to aggregate the client's orders with those of other Forum clients, which may result in higher commission costs or transaction fees because the trading costs are not allocated among a group.

# **Block Trades**

When appropriate, Forum combines multiple orders for shares of the same securities purchased for advisory accounts we manage. The practice of combining multiple orders for shares of the same securities is commonly referred to as "block trading." Forum averages the executed prices throughout the day at each custodian and then allocates the average price to client accounts. Transaction fees, brokerage fees, and commissions will be allocated on a pro rata basis. Transactions in accounts held by our firm or its Supervised Persons could participate in aggregated trading blocks along with client transactions. In such cases, share prices and expenses will be allocated equally among client accounts and those accounts of our firm and its Supervised Persons. Clients with accounts at different custodians could experience different executed prices.

Additionally, clients with accounts at different custodians could pay different prices for the same securities transactions than other clients pay. Furthermore, it is possible that Forum will not be able to buy and sell the same quantities of securities for these clients and they could pay higher commissions, fees, and/or transaction costs than other clients.

# Item 13 – Review of Accounts

# Portfolio Management Services

The asset allocations of each model portfolio are monitored by Forum for conformity with the client's IPS. Forum's Investment Committee members meet semi-annually to review the underlying investments in the portfolios, while portfolios are reviewed by each financial advisor with their clients in the context of the clients' stated investment objectives and guidelines to ensure applied investment strategies remain appropriate.

Traders are instructed to trade accounts according to established internal protocols and to review accounts to determine whether they should be rebalanced. Accounts are generally rebalanced when they are beyond certain percentage bands designated by the Investment Committee for each asset class. More frequent reviews can be triggered by material changes in certain variables, such as the client's individual circumstances or the market, political, or economic environment.

# **Qualified Plan Services with Managed Portfolios Reviews**

Forum will monitor the asset allocations of the model portfolios it recommends to Plan sponsors for investment by their participants. Forum's Investment Committee meets semi-annually to review the underlying investments. Additionally, when unusual shifts in the financial markets occur, members of the Investment Committee will review the models to determine if changes are necessary.

Plan sponsors who retain Forum to provide managed portfolio services to their defined contribution plans, receive regular performance in formation about their participants' accounts from their selected recordkeeper. As a result, Forum does not provide any regular performance reports to defined contribution Plan sponsors.

Additionally, the Plan sponsor's selected recordkeeper can provide the ability to rebalance participants' accounts automatically every quarter.

### **Financial Planning Services**

Ongoing Financial Planning Services are included with our Portfolio Management Services, as described above. In other limited instances, Forum may provide Financial Planning Services on a standalone basis. In either arrangement, Forum will provide ongoing support and guidance to help you implement and monitor your financial plan. We will regularly monitor your plan to ensure your financial goals are on track. Your financial plan will be updated as necessary as you progress toward your goals or as your financial situation changes.

# Item 14 – Client Referrals and Other Compensation

Forum pays referral fees to independent persons or firms ("Solicitors") for introducing clients. Whenever Forum pays a referral fee, we require the Solicitor to provide the prospective client with a copy of this document and a separate disclosure statement that includes the following information:

- The Solicitor's name and relationship with Forum;
- The fact that the Solicitor is being paid a referral fee;
- The amount of the fee; and
- Whether the advisory fee paid to Forum by the client will be increased above our normal fees in order to compensate the Solicitor.

As a matter of firm practice, the advisory fees paid to Forum by clients referred by Solicitors are not increased as a result of any referral. It is Forum's policy not to accept or allow our Related Persons to accept any form of compensation, including cash, sales awards, or other prizes from a non-client in conjunction with the advisory services we provide to clients.

Other than the benefits from custodians disclosed in <u>Item 12 – Brokerage Practices</u> above, we do not receive any economic benefit, directly or indirectly, from any third-party for advice rendered to our clients.

# Item 15 - Custody

Forum does not maintain physical custody of client funds and/or securities. Client funds and securities will be held with a bank, broker-dealer, or other qualified custodian. Forum is generally deemed under the federal securities laws to have custody of select client funds or securities if clients provide Forum with the authority to disburse funds to other parties designated by the client through a Standing Letter or Authorization ("SLOA") or similar asset transfer authorization.

Because Forum is considered to maintain custody of select client funds or securities under the above situations, Forum undergoes an unannounced annual audit by an independent accounting firm registered with the Public Company Accounting Oversight Board ("PCAOB"). The annual audit report will be filed electronically with the SEC through the Investment Adviser Registration Depository ("IARD") by the independent public accountant performing the surprise examination.

The client's independent custodian will directly debit their account(s) for the payment of Forum's advisory fees. Clients will receive account statements from the qualified custodian(s) holding their funds and securities at least quarterly. The account statements from the client's custodian(s) will indicate the amount of Forum's advisory fees deducted from their account(s) each billing period. Clients should carefully review account statements for accuracy. If clients have a question regarding their account statement, or if clients did not receive a statement from the custodian, please contact Forum directly at the telephone number in <u>Item 1 – Cover Page</u> of this Brochure.

# Item 16 – Investment Discretion

In general, with our Portfolio Management Services, clients will grant us discretionary authority to buy and sell securities in your accounts. This authority is established and agreed upon in your advisory agreement. With this authority we can transact securities without obtaining approval or consent from you prior to effecting the transaction. However, these transactions are subject to the investment strategy we have established with you.

If clients enter into non-discretionary arrangements with Forum, we will obtain the client's approval prior to the execution of any transactions for their account(s). Clients have an unrestricted right to decline to implement any advice provided by Forum on a non-discretionary basis.

Please note that if clients elect a non-discretionary account, trades for the account will generally occur later than the trades for discretionary accounts since Forum must get authorization from the client each time before trading. To the extent the client's account is invested solely in mutual funds, this is less of an issue since mutual funds trades are executed after the end of each trading day and not intra-day.

# Item 17 – Voting Client Securities

# **Proxy Voting**

As a matter of firm policy, Forum does not vote proxies on behalf of clients. Therefore, although Forum can provide investment advisory services relative to client investment assets, clients maintain exclusive responsibility for directing the manner in which proxies solicited by issuers of securities beneficially owned by the client shall be voted, in addition to making all elections relative to any mergers, acquisitions, tender offers, bankruptcy proceedings, or other type events pertaining to the client's investment assets. Clients are responsible for instructing the custodian where to forward copies of all proxies and shareholder communications relating to their investment assets. Additionally, we do not offer any consulting assistance to clients regarding proxy issues.

### **Class Actions, Bankruptcies, and Other Legal Proceedings**

Forum will neither advise nor act on behalf of the client in legal proceedings involving companies whose securities are held in the client's account, including, but not limited to, the filing of proofs of claim in class action settlements. If desired, clients have the option to direct Forum to transmit copies of class action notices to the client or a third-party. Upon such direction, Forum will make commercially reasonable efforts to forward such notices in a timely manner.

# Item 18 – Financial Information

Forum does not have any financial condition or impairment that would prevent us from meeting our contractual commitments to our clients. Forum has not filed a bankruptcy petition at any time in the past ten years.

In addition, Forum does not take physical custody of client funds or securities, serve as trustee or signatory for client accounts, or require the prepayment of more than \$1,200 in fees six or more months in advance. Therefore, we are not required to include a financial statement with this Brochure.

# Item 19 – Requirements for State-Registered Advisers

Forum is not required to respond to this item because we are registered with the SEC.